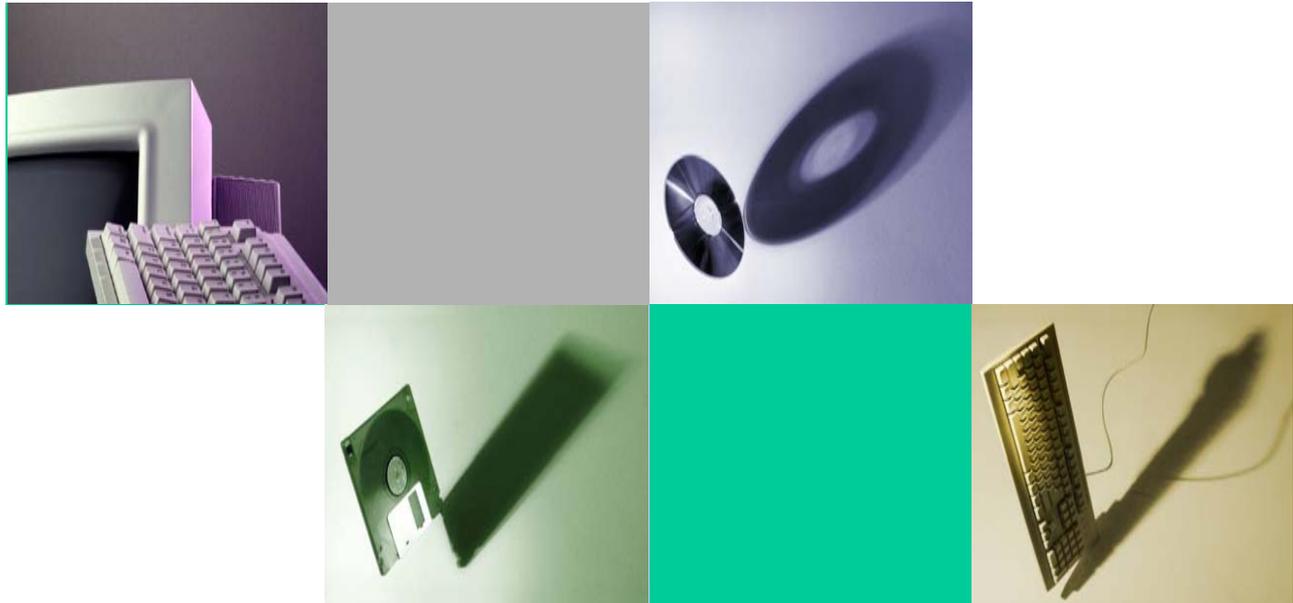




SMART Business Systems

Finance, Procurement, Payroll and
Personnel





Agenda

One State. One Stop.

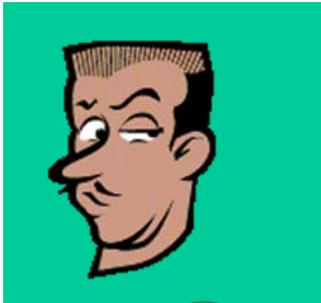
- Project Goals
- Project Mission
- Project Scope
- Project Structure
- Methodology
- Agency Involvement and Support
- Next Steps/Procurement Update



One State. One Stop.

Bob's Soon To Be Famous 10 Word Presentation.

Seeing is
Believing!



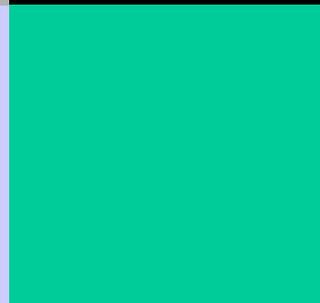
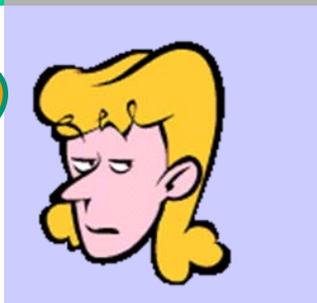
Could
NEVER
Happen!



I'll do it in
FIVE
words!



PUH-
LEEZE!



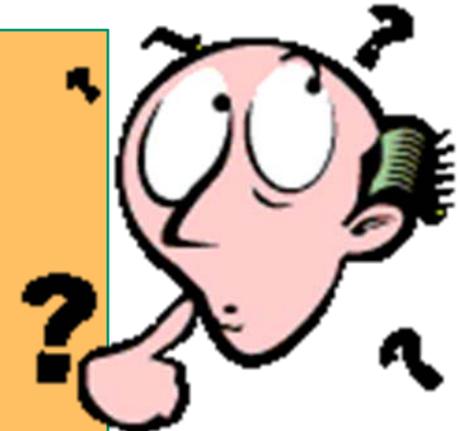


Bob's 10 Word Presentation

One State. One Stop.

- 10 Words
- 10 Clues
- 10 Presentation Takeaways

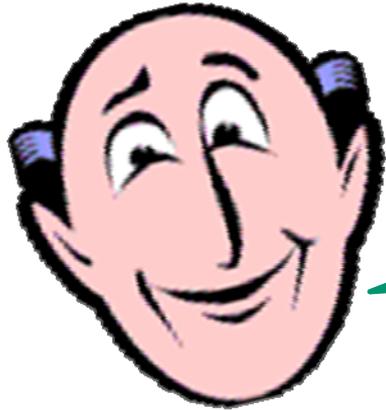
On to our First
Word & Clue!





First Word: 4 Across

One State. One Stop.



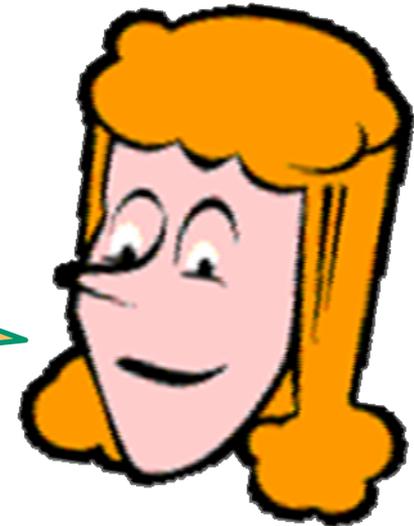
SMART Clue

Acronym for a system that provides enterprise wide planning and integration.

SMART Answer

ERP

Enterprise Resource
Planning





ERP Is Not...

One State. One Stop.

- Is not pronounced ERP.
- Is not Wyatt ERP.
- Is not FREE.

Enterprise Resource Planning



ERP Is...

One State. One Stop.

- (Enterprise **R**esource **P**lanning) is an **integrated** information system that serves **ALL** departments within an enterprise.
- **ERP** allows organizations to leverage, where possible, Best Practice software rather than proprietary software written by or for one customer.
- An **ERP** system can include software for manufacturing, order entry, accounts receivable and payable, general ledger, purchasing, warehousing, transportation and human resources.
- Coming to an Agency Near YOU!



Alabama's ERP Vision..

One State. One Stop.

One State...

Powered by
SMART Business
Systems!



One Stop...

- Data Entry
- Transaction Processing
- Information Access
- Reporting



Also Known As...

One State. One Stop.

Get
SMART...

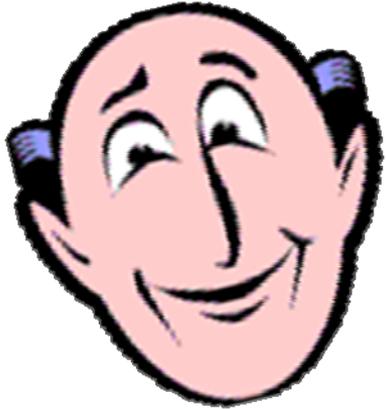


...Across
Alabama!



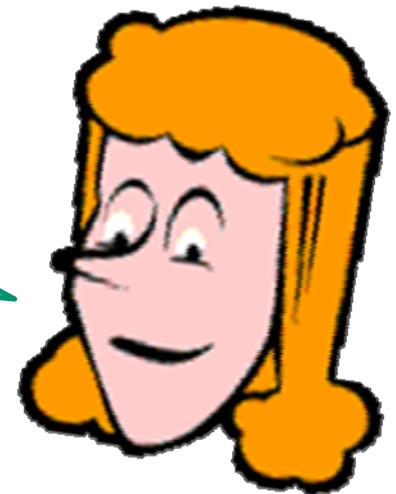
Second Word: 2 Down

One State. One Stop.



SMART Clue
A BIG change.

SMART Answer
Transformation





One State. One Stop.

Project Mission

Enable the State to emerge as a single enterprise to provide information, services, and accountability to all individuals and entities served by the State of Alabama, through the **transformation** of existing business systems and continuous process improvements thereafter.

- **Build** and utilize standard and efficient business processes.
- **Leverage Industry Best Practices** across the state.
- **Deliver** enhanced reporting capabilities to support Business-Based decision making.
- **Implement** a single, integrated set of tools that meet the needs of the State today and provide a platform for growth and diversification in the years to come.
- **Establish** a new organizational engine and spirit for **innovation** and **transformation**.



Expected Benefits

One State. One Stop.

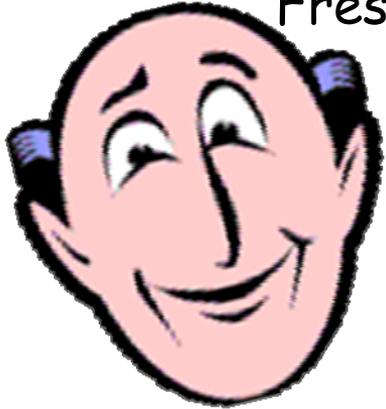
- **Integrated applications** for a One-State, One-Stop approach.
- Enhanced **reporting** capabilities.
- Incorporate **Best Practices** into key centralized business processes.
- **Improved visibility and access** to information for individuals and entities served by the State.
- Improved ability to monitor **contract utilization** and analyze total **expenditures**.
- Web-based **e-commerce** and **e-government** services.
- Leverage software enhancements to deliver **continuous improvements**.



Third Word: 7 Across

One State. One Stop.

HINT: Minty
Fresh!



SMART Clue

The definition of what will be accomplished as a result of the project. (Who, What, When, Where)

SMART Answer

Scope





Scope

One State. One Stop.

- Project **SCOPE** refers to the area of reach or impact planned for the project.
- A clearly defined **SCOPE** creates solid project boundaries within which to deliver solutions from a functional/requirements and organizational standpoint.
- Functional **SCOPE** refers to the selected functionality that will be delivered as part of the project.
- Organizational **SCOPE** refers to the organizations (internal/external) which will be impacted by the project.



SMART Business Systems: SCOPE

One State. One Stop.

■ Functional

- Financials
- Procurement
- Payroll
- Personnel
- Data Warehouse
/Reporting

**Retire disparate systems (where it makes sense) to include: AFNS, CAS, SNAP, MHSNAP, GHRS.

■ Organizational

- State Agencies
- State Boards
- State Commissions

**Does not include K-12 Schools; Universities and Colleges; Counties; Cities; All other non-State entities; Private and state related institutions; and State agencies that operate entirely outside of the State Treasury.



Guiding Principles

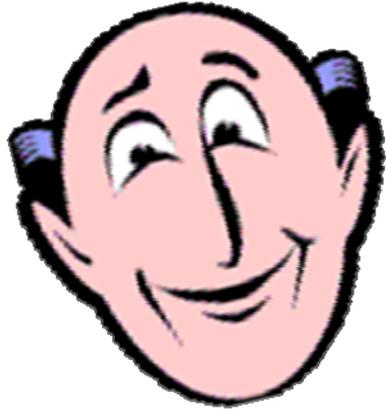
One State. One Stop.

- The State will choose standardization to the ERP system's inherent best practices over customization.
- In selecting an integrated software solution for the State, all modules comprising the software solution must meet minimal acceptance criteria including adaptability to selected "best practice" business processes.
- Unless found to be impracticable, a single software vendor will be selected.
- Where the "best practice" may conflict with current legislation, the project may consider seeking first a legislative change before embarking on a software customization.
- Ability to evolve processes in the future. A formal and rigid exception process will be followed in allowing a State agency, whose funds and appropriations are maintained in the State Treasury, to "opt-out" of participation in the software solution.



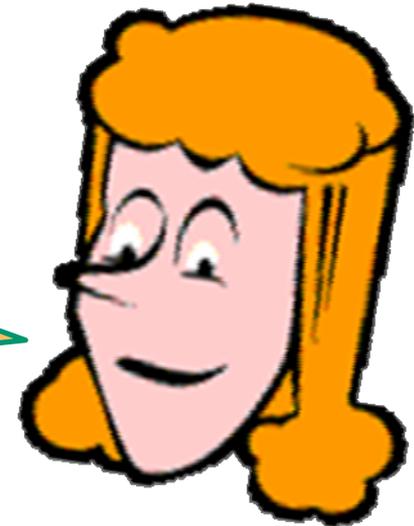
Fourth Word: 1 Down

One State. One Stop.



SMART Clue
Group of people
providing direction
and leading the team.

SMART Answer
Leadership





Steering Committee

One State. One Stop.

Executive Sponsor:

- * Jim Main, Director of Finance

Project Steering Committee:

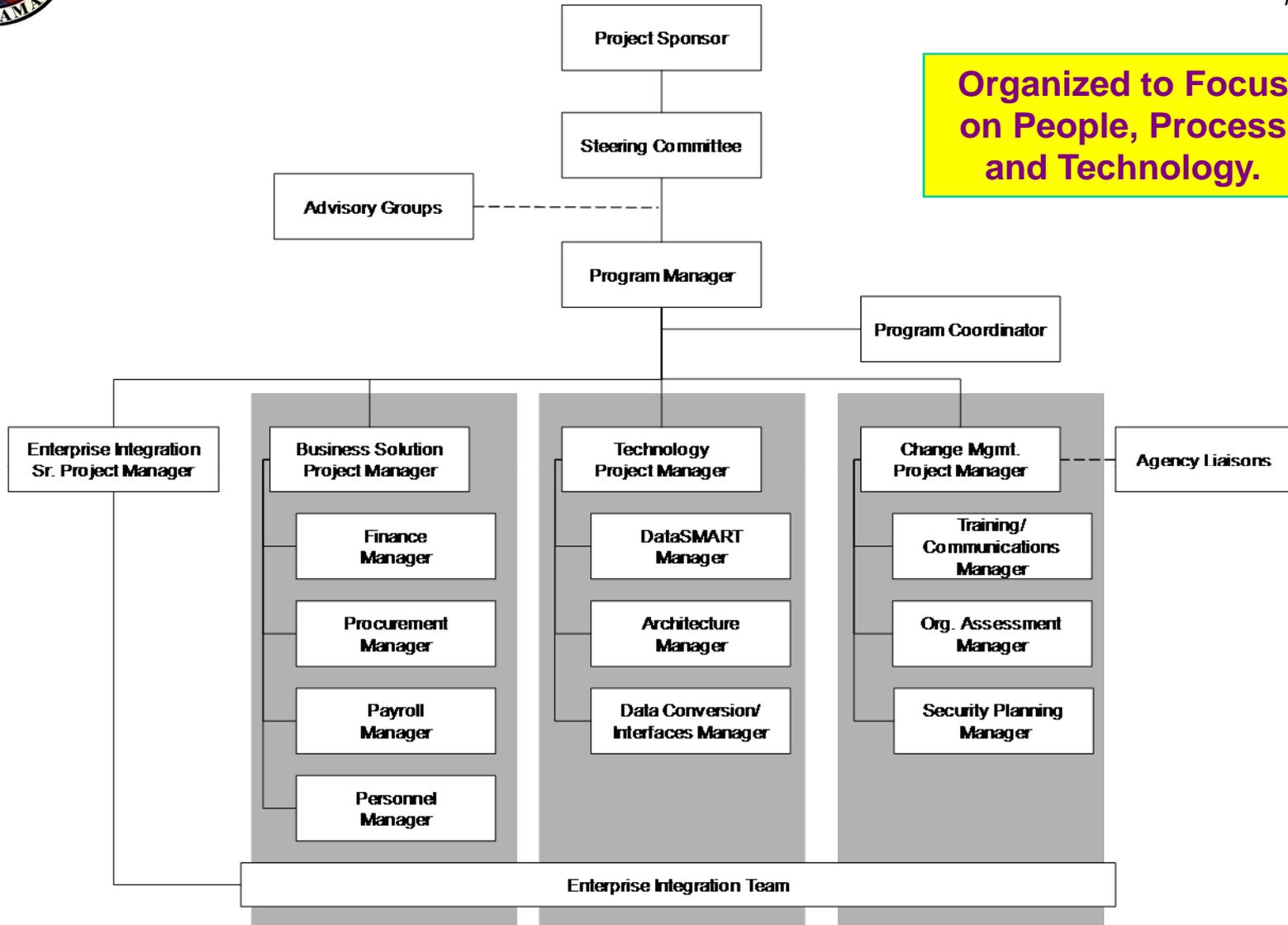
- * Bob Childree, State Comptroller, Chairman
- * Andy Hornsby, Assistant Director of Finance
- * Jim Burns, State Chief Information Officer
- * Anne Elizabeth McGowin, Assistant Director of Finance
- * Jackie Graham, State Personnel Director
- * Isaac Kervin, State Purchasing Director
- * Daria Story, Assistant State Treasurer
- * Richard Cater, Assistant Director of Finance, General Counsel
- * Carolyn Middleton, State Budget Officer
- * Matthew Duke, Ph.D., Senior Director, AUM Center for Government



Org Chart – Program Organization

One State. One Stop.

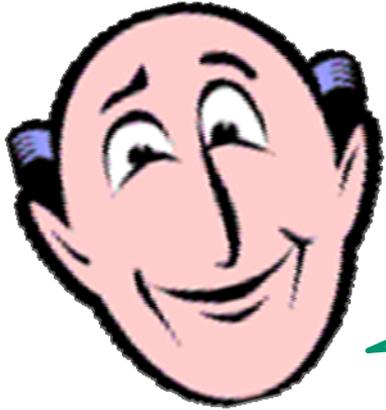
Organized to Focus on People, Process and Technology.





Fifth Word: 3 Down

One State. One Stop.



SMART Clue

Individuals and/or groups who provide advice and vision based on knowledge within a particular area.

SMART Answer
Advisors





SMART Advisory Groups

One State. One Stop.



InterAgency
Senior
Advisory Group



External
Business
Senior
Advisory Group



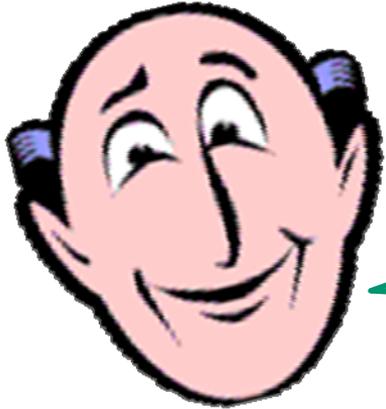
Technology
Senior
Advisory Group





Sixth Word: 10 Across

One State. One Stop.



SMART Clue

Representatives from various agencies and impacted groups who participate on the project.

SMART Answer
Liaisons





SMART Agency Liaisons

One State. One Stop.

Change Champion
within the Agency

Communications and
Education



Voice of Agency
Feedback (VOA)

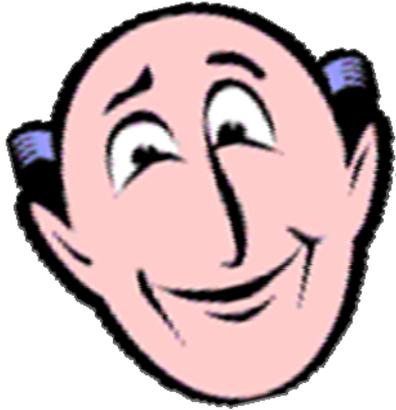
Process Review, Input
and Testing

SMART Needs YOU!



Seventh Word: 6 Across

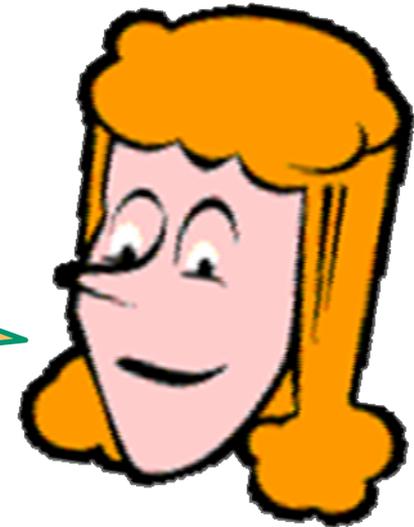
One State. One Stop.



SMART Clue

A systematic approach
for completing a project.

SMART Answer
Methodology





Basic Project Methodology

One State. One Stop.

DESIGN/PLAN (Focus of current activities)

Creation of a final to-be concept for business processes and procedures, system requirements and technical architecture. Often includes the development of **As-Is** and **To-Be** modeling sessions focused on process review, documentation and improvement.

CONFIGURE/ BUILD

The configuration and/or development of solutions based on the **To-Be** concepts created in the design phase.

TEST

Detailed testing to prove that solutions developed in the Build phase meet the to-be concepts created in the Design phase, and that components work together for subsequent deployment.

DEPLOY/DELIVER

Includes the delivery of business processes and technology (hardware and software) capabilities to end-users. Typical activities can involve organizational re-alignment, training and ongoing user support, software and hardware distribution, cutover/ go-live activities.

STABILIZE

Primarily involves activities occurring after cutover/ go-live designed to "normalize" operations and meet the objectives as stated in original design.



We Are Here: Design/Plan Phase

One State. One Stop.

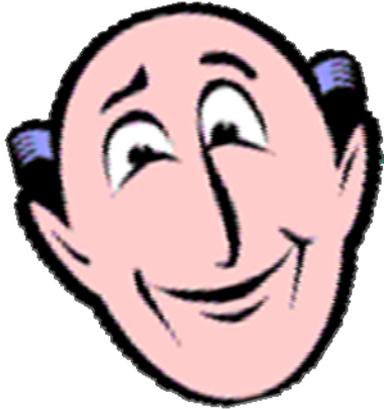
During the Design/Plan phase, the State will identify strategies and new/changed business processes to enable the achievement of the goals for the SMART Business Systems project.

- New/changed business processes will be identified during **Business Process Reengineering (BPR)** activities.
- **BPR** is an approach that evaluates various aspects of an organization to improve efficiency of underlying processes. It includes As-Is and To-Be process review/modeling sessions.
- **BPR** is an integral part of the Design phase.
- Some of you will participate in the process modeling work sessions to ensure a comprehensive/cross agency approach. Your participation is key to success!



Eighth Word: 5 Down

One State. One Stop.



SMART Clue

Study by which organizations evaluate various aspects of their processes in relation to best practice.

SMART Answer
Benchmark





Benchmark Findings

One State. One Stop.

- Enable Self-Service utilization
- Simplify/standardize processes
- Leverage technology
- Increase focus on planning and strategy vs. transactional processing
- Invest more in workforce development/talent management
- Produce statutory reports automatically and distribute electronically
- Increase visibility into how (and with whom) dollars are spent

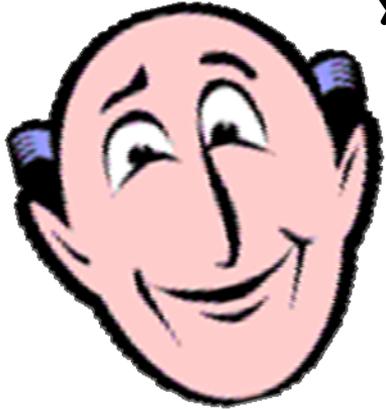
Benchmarking allows organizations to develop plans on how to adopt best practice processes, usually with the aim of increasing key areas of performance. Benchmarking is often treated as an ongoing process in which organizations continuously seek to challenge and improve their practices.



Ninth Word: 8 Down

One State. One Stop.

**HINT: It's NOT
YouTube**



SMART Clue
A location on the internet to
obtain & share information.

SMART Answer
Website





Coming Soon! SBS Website

One State. One Stop.

Your one-stop-shop for gathering and sharing information regarding Alabama's SBS project.

- General Information
- Leadership
- Team Roster
- Key Communications
- Key Terms
- Contact Information
- Feedback Forum
- ...And much more!





Next Steps/Procurement Update

One State. One Stop.

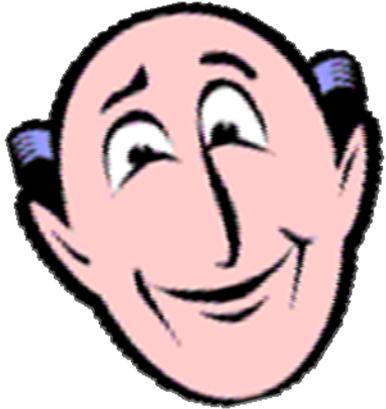
- Build Project Team
- Identify Agency Liaisons
- Launch Website
- Business Modeling Sessions (As-Is, To-Be)
- Issue ITB for Software
- Issue RFP for Services

....On to the Final Word!



Tenth Word: 9 Down

One State. One Stop.



SMART Clue

Merci.

SMART Answer

Thanks!





Let's work together to...

One State. One Stop.

Get
SMART...



...Across
Alabama!